



Allegiance Strategies, LLC seeks to hire an experienced, hard-working individual as a **Senior Government Affairs Director** in Washington, DC beginning in late June 2015. The new director will work with clients and senior staff and focus primarily on leading direct lobbying, coalition engagement and political giving efforts to secure estate, gift and generation-skipping tax relief for families and family businesses. The director may also assist with client projects on other issues. To succeed in this position the director must be able to effectively represent client's interests, comfortably interact with legislators and high net worth individuals, lead coordinated advocacy efforts, provide strategic insight, produce high quality work, manage expectations and meet deadlines, pay attention to detail, maintain confidentiality, demonstrate honesty and trustworthiness and make a solid, positive impact. The director would have significant flexibility and must be self-motivated, responsible and able to work independently.

The position will provide an excellent opportunity to play a leadership role in our firm's efforts to shape good public policy. This new team member will become a critical and valued part of a growing public affairs consulting firm. Salary is commensurate with experience and negotiable (range: \$90,000-\$105,000).

Required Qualifications:

- Bachelor's degree,
- Familiarity with and comfort and ease advocating for lower taxes,
- Established relationships with House and Senate tax staff,
- Five to seven years of registered direct lobbying or Hill experience with demonstrated ability to lead a successful lobbying effort, effectively participate within a coalition and formulate a political giving strategy,
- Thorough knowledge of federal and state legislative processes, grassroots mobilization and campaigns and elections,
- Ability to work with national pollsters in the management, development, conducting and presentation of focus groups and national polls on a variety of economic issues,
- Exceptional communication skills (interpersonal, written, and verbal), including public speaking,
- Ability to learn and understand tax issues and present complex concepts to audiences with little tax background,
- Satisfaction of thorough background check and
- Competency in Microsoft Word, Excel, Outlook and PowerPoint.

Description – The Senior Government Affairs Professional works to:

- Represent interests of clients on Capitol Hill and, as needed, state legislatures and the Executive Branch,
- Manage, build and strengthen relationships with and mobilize allied organizations in coalitions,
- Develop thoughtful, strategic approaches to direct lobbying, grassroots mobilization, coalition engagement and political giving challenges,
- Monitor the tax reform process and general tax policy landscape,
- Research, prepare and coordinate fact sheets, op-eds, letters to the editor, briefing papers, notes to supporters, articles, memoranda, promotional materials and correspondence to legislators and
- Assist in engagement and management of relationships with donors and clients.

Qualified applicants please forward your resume, cover letter (including salary requirement) and writing samples *by June 15* to Nathan Parsons-Schwarz: nathan@allegiancestrategies.com.